

COMMUNITY BENEFIT DISCOUNT MATRIX

		No score	Minimal	Limited	Moderate	High	Highest
a)	Organisation Structure	Organisation operates regionally/nationally, local presence serves as part of a larger entity, top down approach	Organisation operates regionally/nationally, functions independently with minimal local representation	Organisation is locally based and functions as part of a larger entity, limited local representation	Organisation is locally based and operates as it's own entity, moderate local representation	Organisation is locally based and operates as its own entity, has active local representation	Organisation is locally based, operates as its own entity, solely made up of local representation
		0	1	2	3	4	5
b)	Ability to fulfil administration and management responsibilities	Over-reaching larger organisation carries out majority of administration tasks, no volunteer involvement	Administrative tasks and responsibilities are managed by a combination of local employee/s and an over-arching organisation	Volunteers provide input into administrative tasks conducted primarily by locally employed staff	Administration tasks are shared between volunteers and locally employed staff	While primarily volunteer driven, organisation occasionally has external assistance for certain administration tasks	Administrative tasks and responsibilities are entirely management by volunteers within the organisation
		0	1	2	3	4	5
c)	Breadth of services provided to community	Service does not reach the community, provides no benefit	Service is only used by small portion of community, serves a narrow audience	Service has a limited reach, benefits a moderate section of the community	Service covers a reasonable range of community needs, meeting some demands effectively	Service offers a broad reach, benefits majority of the community and addresses various community needs	Service significantly benefits the community and makes a substantial positive impact
		0	1	2	3	4	5
e)	Ability to generate income through fees or membership	Strong financial sustainability, significant income is made through membership and/or fees, operates at a profit	Large portion of income is made through membership and/or fees, external funding is an added benefit, sound financial sustainability	Moderate ability to generate income through fees and/or membership, external funding is still sourced though not heavily relied upon	Limited ability to generate income, income through fees and/or membership plays a minor role in financial planning, external funding still plays a larger part	Minimal capability to generate income, occasionally has income through fees or membership however minimal cost, heavily reliant on external funding	Unable to generate income, relies entirely on external funding, does not charge membership fees, free service
		0	1	2	3	4	5
f)	Alignment with City's Strategic Community Plan	No alignment to the Strategic Community Plan, undermines goals	No clear alignment to the Strategic Community Plan	Some alignment with the Strategic Community Plan, can be linked with at least one outcome	Moderate alignment with the Strategic Community Plan, can be linked with at least two outcomes	Well-aligned with the Strategic Community Plan, can be linked with at least three outcomes	Significant alignment with the Strategic Community Plan, can be linked with at least four or more outcomes
		0	1	2	3	4	5
g)	City's previous attempts in attracting and retaining a tenant	City has had no difficulty in attracting and retaining a tenant for this space	City has had minor challenges but has generally been successful in attracting and retaining a tenant, disposal was only advertised once	City has encountered some difficulties in attracting and retaining a tenant but following a second advertisement	City has experienced a moderate level of difficulty in attracting and retaining a tenant having sought disposal once previously in the last financial year	City has experienced a number of challenges in attracting and retaining a tenant, having sought disposals twice in the last two financial years	City has experienced significant difficulty in attracting and/or retaining a tenant
		0	1	2	3	4	5
h)	Community need and impact on service delivery to community	Organisation service is no longer relevant or necessary to community, community needs have evolved and organisation's role is no longer a need	Organisation addresses needs in community already adequately met, while service is beneficial, its absence would not significantly impact the community	Organisation meets some needs in community though impact relatively minor, other resources/services could partially or fully compensate its absence	Organisation plays a valuable role in community though not indispensable, provides service and support that enhances quality of life in community	Organisation fulfills significant and important role in community, its absence would lead to notable challenges impacting overall well-being of community	Organisation addresses an urgent and essential need within the community, without service community would suffer greatly, vital services lacking
		0	1	2	3	4	5

SCORE / DISCOUNT APPLIED	
0-5	No Discount
6-11	10% discount
12-17	20% discount
18-23	30% discount
24-29	40% discount
30-35	50% discount