

MARKYT Business Climate Scorecard ©

Prepared for: City of Karratha

Prepared by: CATALYSE® Pty Ltd

December 2021



Contents

| Introduction | 3 |
|--|----|
| Strategic insights | 6 |
| Business climate | 14 |
| Familiarity with local services and facilities | 21 |
| Performance | 23 |
| Performance: MARKYT® Community Trends Window | 28 |
| Performance: MARKYT® Benchmark Matrix | 31 |
| Performance: overview of community variances | 34 |
| Local business initiatives_ | 38 |



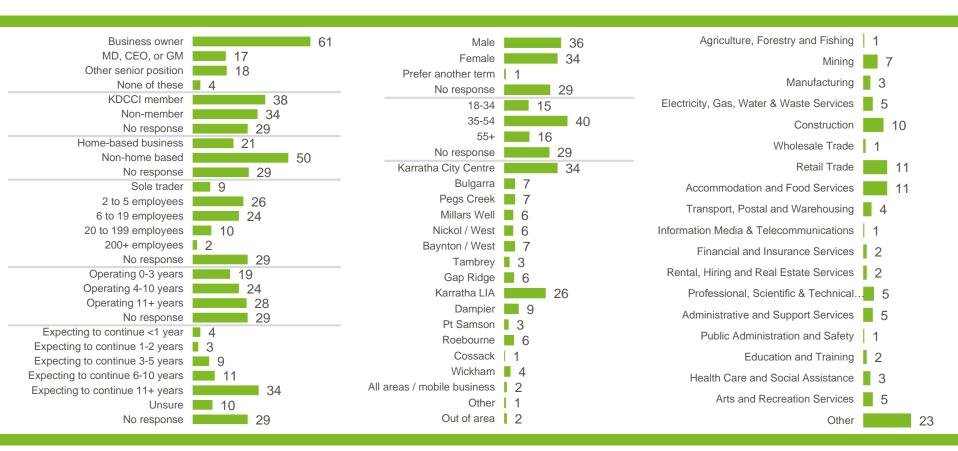
Introduction

The Study

In November 2021, the City of Karratha administered a MARKYT® Business Climate Scorecard to evaluate business priorities and measure Council's performance.

Data was collected using an online scorecard. 175 of 1219 businesses listed on the City's database took part in the study representing a 14% response rate.

Data has been analysed using SPSS. Where totals add to ±1% of the parts, this is due to rounding errors to zero decimal places.





MARKYT Industry Standards

When three or more councils have asked a comparable question, we publish the high score to enable participating councils to recognise and learn from the industry leaders. In this report, the 'high score' is calculated from councils that have completed an accredited study with CATALYSE® within the past two years. Participating councils are listed below.

Businesses may have completed a dedicated MARKYT® Business Scorecard or, in some of the smaller or regional councils, they may have completed a MARKYT® Community Scorecard and business responses were reported separately.

Participating councils





































Strategic Insights



55

% agree

23% points <u>above</u> the MARKYT® Industry Average

Place to work or operate a business



72

Performance Index Score

4 index points <u>above</u> the MARKYT® Industry Average

Governance



65

Performance Index Score

8 index points <u>above</u> the MARKYT® Industry Average

Value



49

Performance Index Score

3 index points <u>above</u> the MARKYT® Industry Average

Highest scores

- · Quarterly Business Breakfast Briefing
- Access to networking and training events
- Airport facilities and services

Relative to MARKYT® industry standards

- Promoting the area as a desirable place to live and work
- Advocacy and lobbying on behalf of the business community
- How the business community is consulted about local issues

Priorities



Access to affordable housing



Efforts to support and retain existing businesses



Overall Performance | with industry comparisons

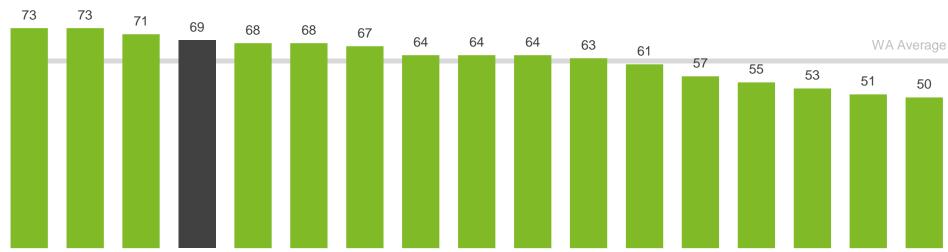
The 'Overall Performance Index Score' is a combined measure of the City of Karratha as a 'place to work or operate a business' and as a 'governing organisation'. The City of Karratha's overall performance index score is 69 out of 100, 6 points above the MARKYT® industry standard.

Overall Performance Index Score

average of 'place to work or operate a business' and 'governing organisation'

- City of Karratha
- Participating councils







MARKYT Industry Standards

The City of Karratha is leading the industry in the following areas:

- Promoting the area as a desirable place to live and work
- Developing and communicating a clear vision for the region
- Having a good understanding of issues and challenges facing business





MARKYT Community Priorities Window TM

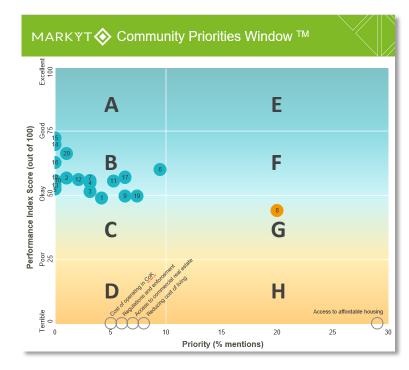
In the City's Community Priorities Window, detailed overleaf, most services are in Window B. They are higher performing areas, receiving average ratings between good and okay, and with less than 10% of business respondents highlighting these areas as a priority to improve.

The top three performing areas were:

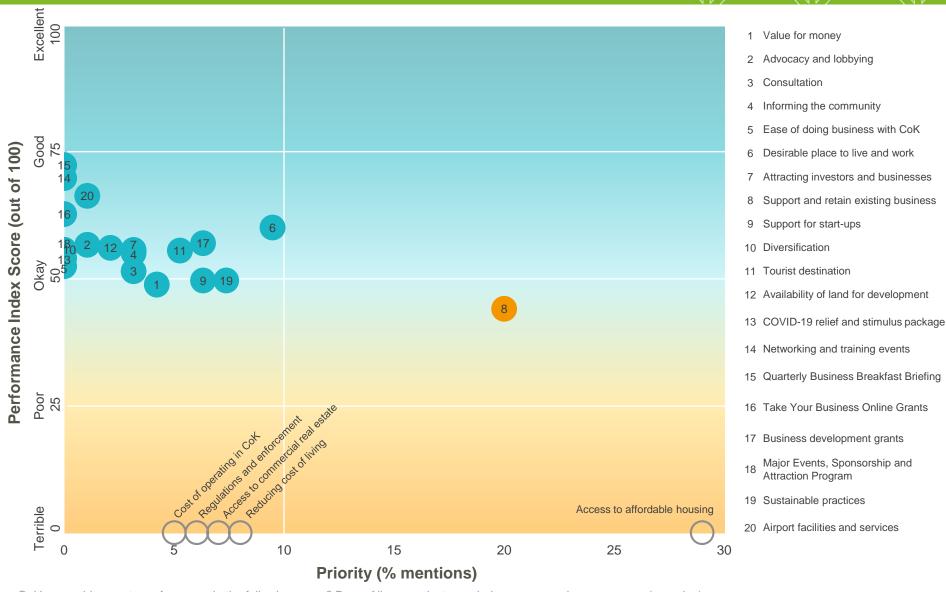
- Quarterly Business Breakfast Briefing
- Access to networking and training events
- Airport facilities and services

Moving forward, the business community would like the City to **prioritise** areas in Window G and H:

- Access to affordable housing
- Efforts to support and retain existing businesses



MARKYT� Community Priorities Window TM



- Q. How would you rate performance in the following areas? Base: All respondents, excludes unsure and no response. (n=varies)
- Q. Which areas would you most like the City of Karratha to focus on improving? Base: All respondents, excludes no response (n = 95) Copyright CATALYSE® Pty Ltd. © 2021 Priority score only. Performance not measured.

Community Action Plan

Access to affordable housing

Challenges

- Housing is too expensive and contributes to the high cost of living in the area
- Access to housing is a barrier for businesses to attract and retain good staff

Business Driven Actions

- 1. Advocate for more affordable housing
- 2. Facilitate new developments to increase the supply of affordable housing

Sample of Business Voices

"Housing and living costs, especially power and fuel."

"Assist with staff accommodation."

"Affordable housing. More families would move here if it was more affordable."

"Reduce the cost of housing in the City so as not to deter people from re-locating to the area."

"Attracting people to the region and providing affordable appealing accommodation to retain workers. Lowering cost to businesses to enable them to pay higher wages to retain staff in times of mining construction and booms."

"In order to attract the skilled workforce required to meet the project needs in the pipeline - we must be able to access affordable housing for our employees. There is an expectation that small businesses provide housing allowances, but this will soon transform to an expectation for houses included in work packages. Although there are many other areas of concern, this issue will make all local business unviable and we will once again be reliant on a FIFO workforce."

"Housing support. Focus on more than just resource industry."

"Promote new development in the region. Fast track projects, concentrate on housing fast track housing approval to new housing building."



Community Action Plan

Efforts to support and retain existing businesses

Challenges

 Small businesses feel they are not getting enough support from the City.

Community Driven Actions

- 1. Engage with SMEs more
- 2. Limit regulation and compliance requirements
- Assist organisations to access services, affordable premises, advertising opportunities and grants
- 4. Target training and events for small business
- Make it easier for local businesses to win City of Karratha tenders
- Continue to create a stable environment for local business to thrive, where Council and City executives work well together

Sample of Business Voices

"Talking and listening to small/medium business as much as they do to the bigger players."

"Supporting start up business, supporting small businesses in particular sole traders."

"Actively support ALL small businesses and not favour a chosen few. Be inclusive of ALL businesses especially those operating in Roebourne whether they are indigenous owned/operated or not, including for profit as well as not for profit. Support start ups and those businesses actively trying to diversify the local economy with niche products or services. Be willing to think outside the box and make the road to compliance, permits and applications a less time consuming and complicated process Assist with communication of possible funding opportunities whether in house or otherwise."

"Small businesses have little to zero chances of thriving and growth because they can not afford rents in commercial spaces. There is no zero to no support with regards to access to start up, accelerator environments here. Any and most trainings provided are geared towards large industry, rather than small business oriented. Most small businesses are forced into 'market' type situations, with only social media as access to 'awareness' of brand, and diversity in types along with awareness of different business models is very low. Networking events are geared towards large industry, there is no small business owners forum, with real conversations about how large industry and the City can assist growth of them."

Support for existing business is vital. Support could include grant funding opportunities, decreased fees to use council run venues, reasonably priced retail facilities. My business is on the edge.... should I continue or should I cut back and only offer limited services."

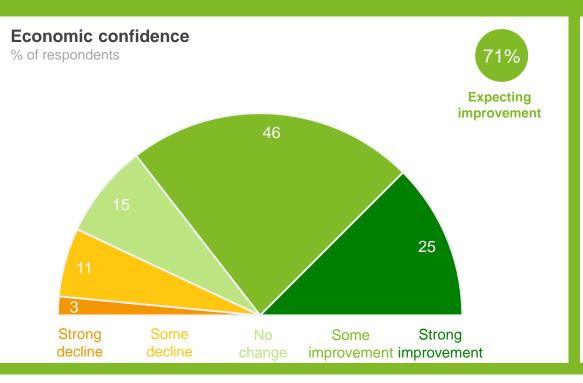
"Support local business who have invested in the local area rather than putting excessive pressure on small businesses to meet unrealistic compliance standards in the current environment and with our local infrastructure. Support the good people that are doing great things rather than always looking for a solution elsewhere."

"Support local businesses more. Rather than sourcing products and services from out of the area. Local products and services are often more expensive but the City of Karratha is directly a cause of this."



Business Climate

Economic confidence over next 12 months



71% of respondents are expecting some or a strong improvement to their organisation's economic situation over the next 12 months.

Economic confidence appears to be higher among large businesses, younger people (aged 18-34 years) and those in business for 4 to 10 years.

Confidence is lower among business owners, sole traders and newer businesses.

Variances across the community

% expecting improvement

| Total | Business Owner | MD/CEO/GM | Other senior management | KDCC1 members | Non-members | Home-based | Non home- based | Male | Female | 18-34 years | 35-54 years | 55+ years | Sole trader | 2 to 5 employees | 6 to 19 employees | 20+ employees | 0 to 3 years | 4 to 10 years | 11+ years | Karratha CBD | Other Karratha | Karratha LIA | Outside Karratha |
|-------|-------------------|-----------|-------------------------|------------------|-------------|------------|--------------------|------|--------|-------------|-------------|-----------|-------------|---------------------|----------------------|------------------|--------------|---------------|-----------|--------------|-------------------|--------------|---------------------|
| 71 | 65 | 83 | 88 | 73 | 70 | 64 | 74 | 75 | 70 | 81 | 70 | 67 | 50 | 69 | 74 | 90 | 61 | 80 | 71 | 74 | 69 | 70 | 66 |

Issues or challenges facing businesses

Issues or challenges facing businesses

% of respondents



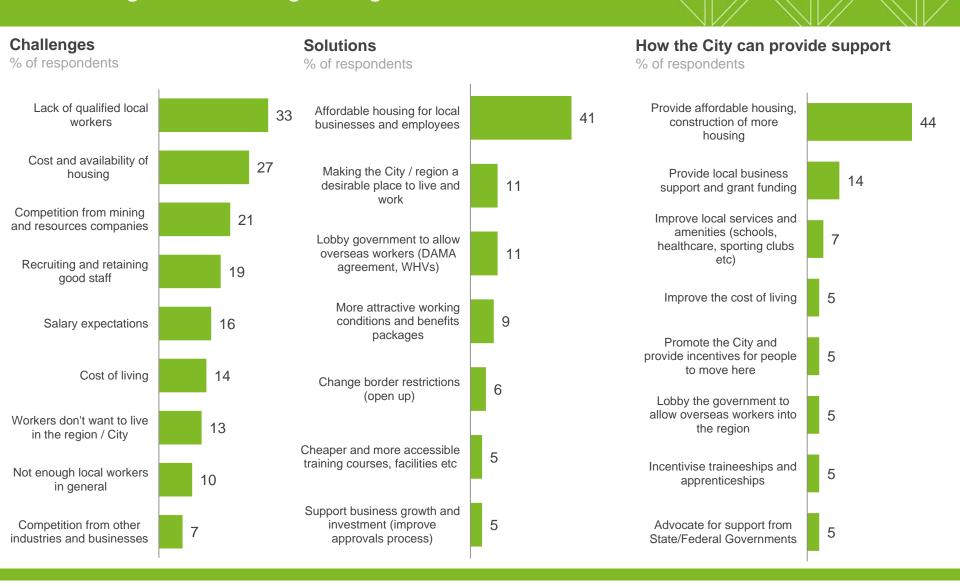
Issues or challenges | demographic variances

Chart highlights top 3 issues per group

| | | | | | | | | | | | | | | | | | V / | | | NV/ | | | A A A | |
|----------------------------------|-----------------|-------------------|-----------|-------------------------|---------------|-------------|------------|----------------|------|--------|-------------|-------------|-----------|-------------|------------------|----------------------|---------------|--------------|---------------|-----------|--------------|----------------|--------------|------------------|
| % respondents | All respondents | Business Owner | MD/CEO/GM | Other senior management | KDCCI members | Non-members | Home-based | Non home-based | Male | Female | 18-34 years | 35-54 years | 55+ years | Sole trader | 2 to 5 employees | 6 to 19 employees | 20+ employees | 0 to 3 years | 4 to 10 years | 11+ years | Karratha CBD | Other Karratha | Karratha LIA | Outside Karratha |
| Recruiting and retaining workers | 64 | 51 | 86 | 85 | 74 | 47 | 24 | 78 | 62 | 61 | 48 | 71 | 50 | 25 | 46 | 83 | 81 | 32 | 64 | 80 | 79 | 52 | 71 | 54 |
| Cost of living | 55 | 50 | 62 | 62 | 62 | 49 | 49 | 59 | 56 | 54 | 52 | 56 | 61 | 38 | 54 | 60 | 67 | 53 | 43 | 69 | 56 | 52 | 55 | 50 |
| Housing for workers | 48 | 38 | 62 | 69 | 61 | 36 | 24 | 59 | 51 | 47 | 37 | 46 | 68 | 13 | 39 | 60 | 76 | 38 | 43 | 61 | 56 | 45 | 62 | 32 |
| Commercial space | 25 | 31 | 14 | 12 | 17 | 37 | 41 | 21 | 17 | 36 | 41 | 26 | 14 | 44 | 35 | 12 | 24 | 38 | 33 | 12 | 23 | 25 | 21 | 14 |
| Supply chain | 15 | 16 | 14 | 12 | 12 | 15 | 11 | 15 | 16 | 12 | 19 | 10 | 18 | 6 | 13 | 19 | 10 | 12 | 19 | 10 | 13 | 16 | 19 | 18 |
| Financial management | 10 | 14 | 3 | 4 | 8 | 15 | 11 | 11 | 14 | 8 | 22 | 11 | 0 | 6 | 13 | 17 | 0 | 12 | 14 | 8 | 13 | 7 | 10 | 11 |
| Managing risk and uncertainty | 10 | 13 | 7 | 4 | 8 | 14 | 22 | 6 | 13 | 8 | 7 | 10 | 14 | 25 | 11 | 10 | 0 | 18 | 7 | 8 | 6 | 11 | 7 | 11 |
| Revenue generation | 10 | 10 | 7 | 12 | 9 | 14 | 19 | 8 | 11 | 12 | 7 | 13 | 11 | 31 | 11 | 5 | 10 | 18 | 12 | 6 | 10 | 16 | 5 | 7 |
| Regulations and compliance | 8 | 11 | 3 | 4 | 9 | 10 | 14 | 8 | 17 | 2 | 0 | 9 | 21 | 0 | 15 | 10 | 5 | 6 | 7 | 14 | 4 | 11 | 10 | 14 |
| Competition | 8 | 5 | 17 | 8 | 6 | 7 | 5 | 6 | 6 | 7 | 11 | 4 | 7 | 13 | 4 | 7 | 5 | 6 | 5 | 8 | 4 | 14 | 5 | 4 |
| Technology | 3 | 1 | 3 | 8 | 3 | 3 | 0 | 5 | 3 | 3 | 0 | 4 | 4 | 0 | 4 | 2 | 5 | 0 | 5 | 4 | 2 | 4 | 2 | 0 |



Recruiting and retaining the right workers

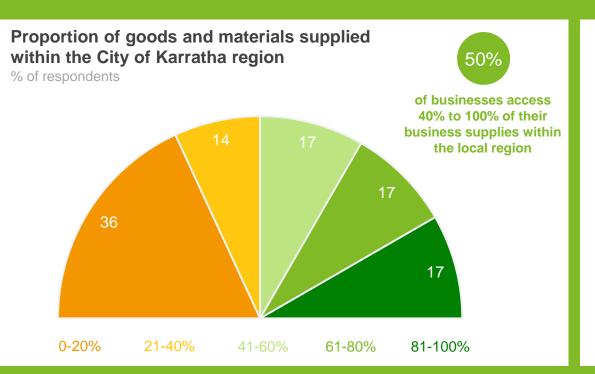


Q. In relation to recruiting and retaining the right workers, please describe your specific challenges, ideal solutions and how the City can support your organisation.

Base: Respondents who consider "Recruiting and retaining the right workers" to be a challenge for their business, excludes 'unsure' and 'no response' (n = varies from 59 to 70). *Charts show responses 5% and higher.

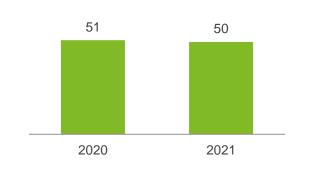


Access to goods and materials within City of Karratha region



Trend Analysis

% of businesses where more than 40% of their goods and materials are supplied within the CoK region

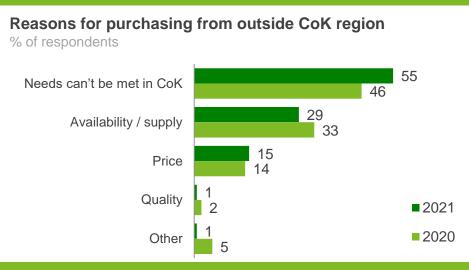


Variances across the community

% of businesses where 40% to 100% of their goods and materials come from within the CoK region

| Total | Business Owner | MD/CEO/GM | Other senior management | KDCCI members | Non-members | Home-based | Non home- based | Male | Female | 18-34 years | 35-54 years | 55+ years | Sole trader | 2 to 5 employees | 6 to 19 employees | 20+ employees | 0 to 3 years | 4 to 10 years | 11+ years | Karratha CBD | Other Karratha | Karratha LIA | Outside Karratha |
|-------|-------------------|-----------|-------------------------|------------------|-------------|------------|--------------------|------|--------|-------------|-------------|-----------|-------------|---------------------|----------------------|------------------|--------------|---------------|-----------|--------------|-------------------|--------------|---------------------|
| 50 | 44 | 61 | 55 | 52 | 47 | 51 | 49 | 55 | 42 | 42 | 54 | 43 | 29 | 46 | 63 | 43 | 39 | 46 | 58 | 50 | 52 | 56 | 36 |

Reasons for sourcing goods outside CoK region



The main reason for sourcing goods and materials outside of the City of Karratha region is that specialist needs can not be met. This is up 9% points since 2020 and is the top mention among all business segments.

The second main reason is due to availability and supply issues.

The third issue overall is price. However, this is a bigger issue for sole traders, small businesses, home-based businesses, businesses located outside of Karratha, and younger business respondents (aged 18-34 years).

| Chart highlights top 2 reasons by segment % respondents | All respondents | Business Owner | MD/CEO/GM | Other senior management | KDCCI members | Non-members | Home-based | Non home-based | Male | Female | 18-34 years | 35-54 years | 55+ years | Sole trader | 2 to 5 employees | 6 to 19 employees | 20+ employees | 0 to 3 years | 4 to 10 years | 11+ years | Karratha CBD | Other Karratha | Karratha LIA | Outside Karratha |
|---|-----------------|-------------------|-----------|----------------------------|---------------|-------------|------------|----------------|------|--------|-------------|-------------|-----------|-------------|------------------|----------------------|---------------|--------------|---------------|-----------|--------------|----------------|--------------|------------------|
| Specialist needs that can't be met in the CoK | 55 | 52 | 70 | 48 | 56 | 60 | 50 | 61 | 59 | 57 | 69 | 51 | 64 | 44 | 58 | 69 | 48 | 61 | 50 | 63 | 51 | 53 | 62 | 38 |
| Availability / supply | 29 | 29 | 22 | 33 | 29 | 21 | 25 | 25 | 21 | 31 | 8 | 33 | 21 | 25 | 20 | 21 | 43 | 27 | 31 | 18 | 35 | 35 | 26 | 27 |
| Price | 15 | 16 | 9 | 19 | 12 | 19 | 25 | 11 | 17 | 12 | 23 | 14 | 11 | 31 | 22 | 5 | 10 | 12 | 17 | 16 | 9 | 10 | 10 | 31 |
| Quality | 1 | 1 | 0 | 0 | 2 | 0 | 0 | 1 | 2 | 0 | 0 | 0 | 4 | 0 | 0 | 2 | 0 | 0 | 2 | 0 | 2 | 2 | 3 | 4 |
| Other | 1 | 1 | 0 | 0 | 2 | 0 | 0 | 1 | 2 | 0 | 0 | 1 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 2 | 2 | 0 | 0 | 0 |





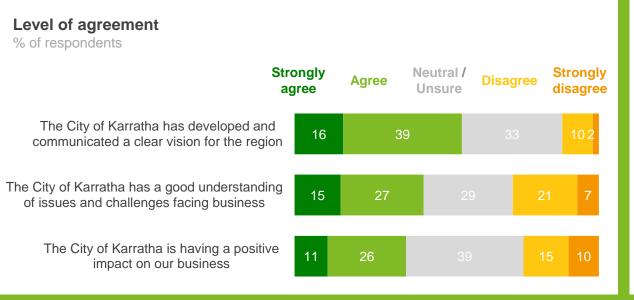
Familiarity with local services and facilities

% of respondents who were familiar with service area and able to comment



Performance

Business Sentiment





| % total agree | Total | Business Owner | MD/CEO/GM | Other senior management | KDCCI members | Non-members | Home-based | Non home- based | Male | Female | 18-34 years | 35-54 years | 55+ years | Sole trader | 2 to 5 employees | 6 to 19 emplovees | 20+ employees | 0 to 3 years | 4 to 10 years | 11+ years | Karratha CBD | Other Karratha | Karratha LIA | Outside Karratha |
|---|-------|-------------------|-----------|-------------------------|------------------|-------------|------------|--------------------|------|--------|-------------|-------------|-----------|-------------|------------------|----------------------|------------------|--------------|---------------|-----------|--------------|-------------------|--------------|---------------------|
| Communicated a clear vision for the region | 55 | 51 | 59 | 74 | 70 | 44 | 54 | 59 | 62 | 54 | 59 | 56 | 61 | 38 | 52 | 62 | 76 | 65 | 57 | 53 | 68 | 55 | 43 | 48 |
| Good understanding of issues and challenges | 43 | 38 | 52 | 56 | 59 | 31 | 41 | 48 | 51 | 42 | 33 | 47 | 54 | 44 | 33 | 52 | 62 | 44 | 40 | 51 | 61 | 36 | 27 | 45 |
| Positive impact on our business | 37 | 31 | 52 | 44 | 45 | 31 | 30 | 41 | 40 | 39 | 41 | 34 | 46 | 25 | 35 | 48 | 38 | 41 | 40 | 35 | 43 | 34 | 32 | 21 |

Q. How strongly do you agree or disagree with the following statements about the City of Karratha: Base: All respondents, excludes 'no response' (n = 164)



Performance ratings | Overall & Leadership

Performance ratings % of respondents % total agree **Excellent** Okay Poor **Terrible** Good As a place to work or operate a business 25 City of Karratha as a governing organisation 21 Overall performance Value for money from Council rates 8 Advocacy and lobbying on behalf of the business 13 community How the business community is consulted about local issues How the business community is informed about 14 what's happening in the local area Leadership and engagement Ease of doing business with the City of Karratha 15

MARKYT Industry Standards

| City 2019 | of Karra | tha 2021 | Industry Average | |
|--------------|----------|-------------|---------------------|----|
| 70 | 77 | 72 | 68 | 77 |
| 64 | 72 | 65 | 57 | 69 |
| 48 | 57 | 49 | 46 | 60 |
| 58 | 64 | 57 | 50 | 60 |
| 53 | 57 | 52 | 45 | 54 |
| 59 | 63 | 55 | 49 | 59 |
| 54 | 62 | 53 | 56 | 58 |

MARKYT



Base: All respondents, excludes 'unsure' and 'no response' (n = varies from 96 to 174)

Performance ratings | Economic development

Performance ratings

% of respondents

| | | Excelle | ent Good | d O | kay | Poor | Teri | rible |
|----------------------|--|---------|----------|-----|-----|------|------|-------|
| | What the City of Karratha is doing to promote the area as a desirable place to live and work | 14 | 36 | | 3 | 30 | 17 | 7 3 |
| | Efforts to attract investors and new businesses | 12 | 30 | | 32 | | 22 | 4 |
| | Efforts to support and retain existing businesses | 9 | 21 2 | 22 | | 38 | | 11 |
| Economic development | Support for start-up businesses | 13 | 23 | 26 | 5 | 27 | | 11 |
| | Encouraging diversification of the local economy | 13 | 32 | | 28 | | 21 | 6 |
| | Efforts to develop and promote the region as a destination for tourists and visitors | 11 | 33 | | 32 | | 20 | 5 |
| | Availability of land for industrial and commercial development | 14 | 30 | | 31 | | 17 | 8 |

MARKYT**♦ Industry Standards**

% total agree

| City 2019 | of Karra 2020 | atha 2021 | Industry I Average | |
|--------------|------------------|--------------|-----------------------|----|
| 74 | 73 | 60 | 47 | 60 |
| 62 | 67 | 56 | NA | NA |
| 49 | 58 | 44 | 42 | 51 |
| 50 | 60 | 50 | NA | NA |
| 62 | 65 | 56 | NA | NA |
| 67 | 66 | 56 | 52 | 63 |
| 60 | 62 | 56 | NA | NA |



Base: All respondents, excludes 'unsure' and 'no response' (n = varies from 100 to 127)

Performance ratings | Business services

Performance ratings

% of respondents

| | | Excellen | nt Good | d Okay | Poor | Terrible |
|----------------------|--|----------|---------|--------|------|----------|
| | Council's COVID-19 relief and stimulus package for businesses | 16 | 28 | 22 | 25 | 9 |
| | Access to networking and training events | 25 | | 39 | 29 | 7 1 |
| | Quarterly Business Breakfast Briefing | 3 | 8 | 24 | 29 | 0 |
| | Take Your Business Online Grants | 19 | 33 | | 33 | 15 1 |
| Business services | Access to economic and business development grants | 15 | 24 | 39 | | 20 2 |
| | Access to the Major Events, Sponsorship and Attraction Program | 10 | 34 | 33 | | 18 6 |
| | Efforts to promote and adopt sustainable practices | 8 | 28 | 32 | 19 | 13 |
| | Airport facilities and services | 22 | | 42 | 21 | 10 5 |

MARKYT**♦ Industry Standards**

% total agree

| City | of Karra | ıtha | Industry | Industry |
|------|----------|------|----------|----------|
| 2019 | 2020 | 2021 | Average | High |
| NA | 74 | 54 | 63 | 80 |
| NA | 77 | 70 | NA | NA |
| 73 | 79 | 73 | NA | NA |
| 68 | 69 | 63 | NA | NA |
| 57 | 68 | 57 | NA | NA |
| NA | 64 | 56 | NA | NA |
| 60 | 65 | 50 | 50 | 60 |
| 73 | 73 | 67 | NA | NA |



Q. How would you rate performance in the following areas?

Base: All respondents, excludes 'unsure' and 'no response' (n = varies from 80 to 123)

Performance

MARKYT Community Trends Window

MARKYT Community Trends Window TM

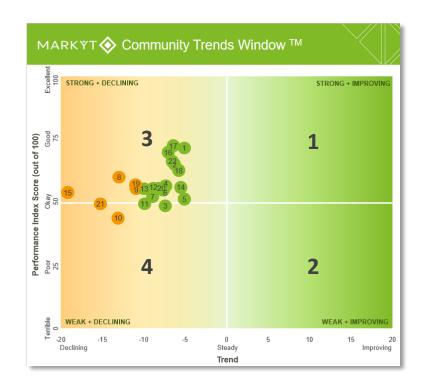
The MARKYT® Community Trends Window shows trends in performance over the past 12 months.

In the City of Karratha's Community Trends Window, detailed overleaf, most services are located in Window 3. They are higher performing areas with a need to arrest decline. Those with the greatest decline include:

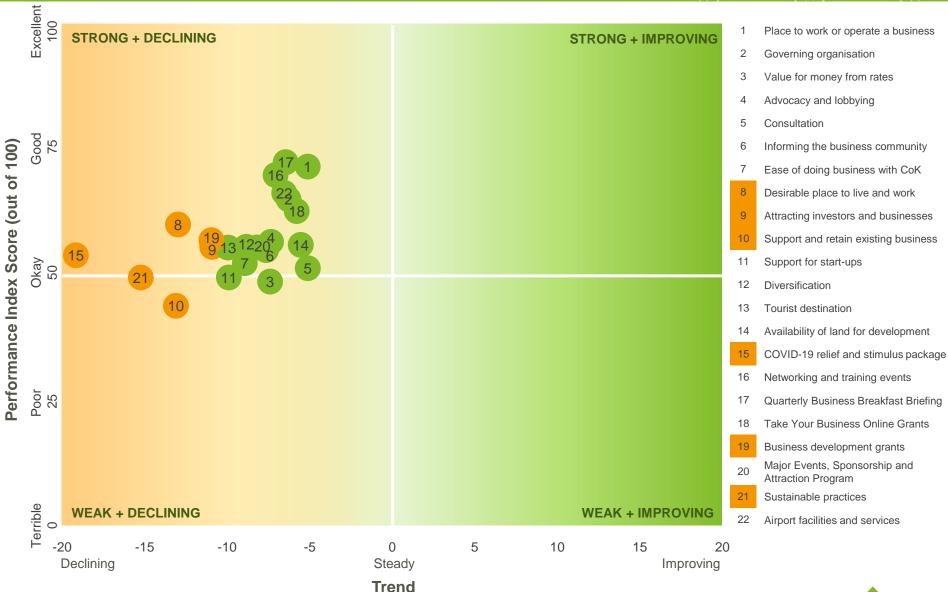
- Council's COVID-19 relief and stimulus package
- Promoting the area as a desirable place to live and work
- Access to economic and business development grants
- Efforts to attract investors and new businesses

Window 4 includes lower performing areas in decline. The main concerns include:

- Sustainable practices to combat climate change
- Efforts to support and retain existing businesses



MARKYT Community Trends Window TM



Performance

MARKYT Benchmark Matrix

How to read the MARKYT Benchmark Matrix

The MARKYT® Benchmark Matrix (shown in detail overleaf) illustrates how the community rates performance on individual measures, compared to how other councils are being rated by their communities.

There are two dimensions. The vertical axis maps community perceptions of performance for individual measures. The horizontal axis maps performance relative to the MARKYT® Industry Standards.

Councils aim to be on the right side of this line, with performance ABOVE the MARKYT® Industry Average.

Below Average

Above Average

Place to work or operate a business

Governing organisation

5

7

Value for money from rates

This line represents okay performance based on the MARKYT Performance Index Score. Higher performing service areas are placed above this line while lower performing areas are below it.

MARKYT Benchmark Matrix







Performance

Overview of Community Variances

Community variances | Overall & Leadership

| Index Score / 100 | Total | Business Owner | MD/CEO/GM | Other senior management | KDCCI members | Non-members | Home-based | Non home-based | Male | Female | 18-34 years | 35-54 years | 55+ years | Sole trader | 2 to 5 employees | 6 to 19 employees | 20+ employees | 0 to 3 years | 4 to 10 years | 11+ years | Karratha CBD | Other Karratha | Karratha LIA | Outside Karratha |
|-------------------------------------|-------|-------------------|-----------|-------------------------|---------------|-------------|------------|----------------|------|--------|-------------|-------------|-----------|-------------|------------------|-------------------|---------------|--------------|---------------|-----------|--------------|----------------|--------------|------------------|
| Place to work or operate a business | 72 | 69 | 77 | 76 | 73 | 69 | 70 | 71 | 69 | 74 | 71 | 71 | 69 | 70 | 67 | 77 | 68 | 69 | 74 | 69 | 72 | 70 | 69 | 68 |
| Governing organisation | 65 | 63 | 69 | 69 | 69 | 60 | 68 | 63 | 66 | 66 | 66 | 65 | 64 | 66 | 62 | 68 | 64 | 73 | 67 | 57 | 71 | 66 | 56 | 58 |
| Value for money | 49 | 46 | 52 | 56 | 56 | 40 | 45 | 50 | 50 | 49 | 50 | 51 | 44 | 42 | 45 | 56 | 48 | 54 | 51 | 45 | 61 | 51 | 41 | 38 |
| Advocacy and lobbying | 57 | 55 | 60 | 68 | 63 | 51 | 56 | 58 | 59 | 58 | 58 | 57 | 60 | 59 | 55 | 57 | 63 | 57 | 56 | 59 | 61 | 59 | 50 | 56 |
| Consultation | 52 | 49 | 62 | 59 | 58 | 46 | 51 | 53 | 54 | 52 | 53 | 52 | 53 | 58 | 48 | 52 | 61 | 56 | 47 | 55 | 57 | 57 | 47 | 49 |
| Informing the community | 55 | 52 | 63 | 66 | 65 | 46 | 53 | 58 | 57 | 55 | 59 | 55 | 55 | 50 | 49 | 60 | 69 | 55 | 51 | 62 | 59 | 63 | 53 | 44 |
| Ease of doing business | 53 | 52 | 57 | 56 | 53 | 53 | 57 | 52 | 54 | 54 | 61 | 51 | 53 | 62 | 49 | 52 | 58 | 58 | 50 | 52 | 55 | 62 | 44 | 48 |

Community variances | Economic development

| Index Score / 100 | Total | Business Owner | MD/CEO/GM | Other senior management | KDCCI members | Non-members | Home-based | Non home-based | Male | Female | 18-34 years | 35-54 years | 55+ years | Sole trader | 2 to 5 employees | 6 to 19 employees | 20+ employees | 0 to 3 years | 4 to 10 years | 11+ years | Karratha CBD | Other Karratha | Karratha LIA | Outside Karratha |
|--------------------------------------|-------|-------------------|-----------|-------------------------|---------------|-------------|------------|----------------|------|-----------|-------------|-------------|-----------|-------------|------------------|-------------------|---------------|--------------|---------------|-----------|--------------|----------------|--------------|------------------|
| Desirable place to live and work | 60 | 61 | 68 | 51 | 65 | 55 | 62 | 60 | 60 | 60 | 58 | 61 | 63 | 63 | 59 | 63 | 56 | 60 | 59 | 62 | 62 | 63 | 57 | 53 |
| Attracting investors | 56 | 55 | 64 | 53 | 62 | 51 | 56 | 57 | 57 | 57 | 54 | 59 | 53 | 64 | 52 | 61 | 56 | 56 | 58 | 56 | 59 | 57 | 51 | 56 |
| Support and retain existing business | 44 | 42 | 52 | 45 | 50 | 38 | 40 | 47 | 47 | 44 | 44 | 44 | 47 | 42 | 41 | 47 | 49 | 45 | 42 | 47 | 47 | 44 | 44 | 39 |
| Support for start-ups | 50 | 49 | 56 | 48 | 55 | 47 | 48 | 52 | 55 | 47 | 45 | 54 | 47 | 48 | 45 | 57 | 57 | 48 | 52 | 52 | 55 | 49 | 46 | 44 |
| Diversification | 56 | 55 | 70 | 52 | 62 | 51 | 53 | 59 | 59 | 56 | 59 | 58 | 53 | 61 | 50 | 63 | 59 | 55 | 54 | 61 | 60 | 56 | 51 | 56 |
| Tourist destination | 56 | 54 | 66 | 57 | 62 | 50 | 51 | 58 | 54 | 59 | 56 | 58 | 52 | 55 | 52 | 62 | 55 | 59 | 56 | 55 | 59 | 57 | 56 | 51 |
| Availability of land | 56 | 55 | 64 | 57 | 61 | 53 | 56 | 58 | 60 | 50 | 56 | 59 | 53 | 60 | 51 | 60 | 64 | 52 | 57 | 61 | 61 | 57 | 52 | 53 |

Community variances | Business services

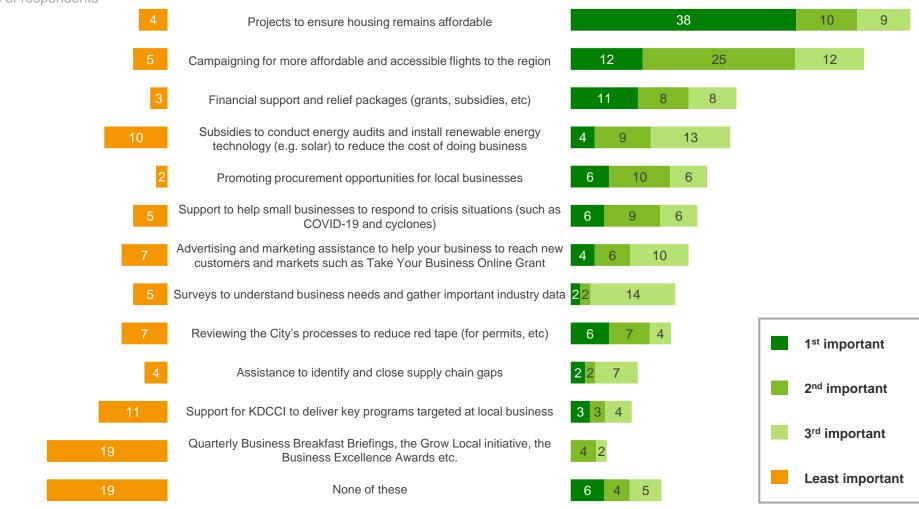
| Index Score / 100 | Total | Business Owner | MD/CEO/GM | Other senior management | KDCCI members | Non-members | Home-based | Non home-based | Male | Female | 18-34 years | 35-54 years | 55+ years | Sole trader | 2 to 5 employees | 6 to 19 employees | 20+ employees | 0 to 3 years | 4 to 10 years | 11+ years | Karratha CBD | Other Karratha | Karratha LIA | Outside Karratha |
|--|-------|-------------------|-----------|-------------------------|---------------|-------------|------------|----------------|------|--------|-------------|-------------|-----------|-------------|------------------|-------------------|---------------|--------------|---------------|-----------|--------------|----------------|--------------|------------------|
| COVID-19 relief and stimulus package | 54 | 50 | 73 | 58 | 58 | 50 | 52 | 55 | 55 | 54 | 61 | 52 | 54 | 55 | 50 | 55 | 60 | 52 | 52 | 57 | 58 | 56 | 49 | 43 |
| Networking and training events | 70 | 68 | 76 | 73 | 77 | 63 | 69 | 71 | 69 | 72 | 73 | 71 | 66 | 71 | 68 | 70 | 78 | 67 | 72 | 72 | 71 | 72 | 63 | 69 |
| Quarterly Business Breakfast Briefing | 73 | 70 | 81 | 77 | 82 | 59 | 68 | 75 | 69 | 78 | 78 | 76 | 63 | 72 | 67 | 74 | 82 | 68 | 72 | 77 | 76 | 73 | 68 | 63 |
| Take Your Business Online Grants | 63 | 62 | 73 | 58 | 69 | 58 | 65 | 63 | 61 | 68 | 69 | 64 | 58 | 63 | 62 | 66 | 63 | 63 | 68 | 61 | 65 | 65 | 59 | 60 |
| Economic and business development grants | 57 | 56 | 64 | 58 | 65 | 48 | 56 | 58 | 56 | 59 | 63 | 58 | 50 | 63 | 52 | 60 | 63 | 59 | 56 | 57 | 60 | 59 | 53 | 54 |
| Major Events, Sponsorship and Attraction Program | 56 | 55 | 67 | 50 | 66 | 47 | 50 | 60 | 60 | 57 | 58 | 58 | 54 | 63 | 52 | 59 | 61 | 60 | 54 | 59 | 56 | 54 | 55 | 56 |
| Promote and adopt sustainable practices | 50 | 47 | 62 | 57 | 59 | 41 | 44 | 54 | 55 | 47 | 57 | 48 | 51 | 53 | 43 | 54 | 58 | 51 | 50 | 51 | 53 | 58 | 46 | 45 |
| Airport facilities and services | 67 | 66 | 74 | 63 | 75 | 58 | 64 | 68 | 68 | 67 | 68 | 68 | 63 | 72 | 62 | 71 | 66 | 70 | 67 | 65 | 70 | 72 | 61 | 61 |

Local Business Initiatives

Importance of business initiatives

Perceived importance of business initiatives

% of respondents



Importance of business initiatives | demographic variances

| % most important (1st mentions) Chart highlights top 2 per segment | All respondents | Business Owner | MD/CEO/GM | Other senior management | KDCCI members | Non-members | Home-based | Non home-based | Male | Female | 18-34 years | 35-54 years | 55+ years | Sole trader | 2 to 5 employees | 6 to 19 employees | 20+ employees | 0 to 3 years | 4 to 10 years | 11+ years | Karratha CBD | Other Karratha | Karratha LIA | Outside Karratha |
|--|-----------------|-------------------|-----------|-------------------------|---------------|-------------|------------|----------------|------|--------|-------------|-------------|-----------|-------------|------------------|----------------------|---------------|--------------|---------------|-----------|--------------|----------------|--------------|------------------|
| Projects to ensure housing remains affordable | 38 | 27 | 59 | 61 | 50 | 24 | 14 | 47 | 38 | 37 | 37 | 33 | 50 | 6 | 24 | 60 | 48 | 32 | 33 | 45 | 45 | 32 | 49 | 21 |
| Campaigning for more affordable and accessible flights to the region | 12 | 8 | 23 | 17 | 9 | 15 | 19 | 9 | 11 | 12 | 11 | 13 | 11 | 19 | 13 | 7 | 14 | 12 | 14 | 10 | 10 | 16 | 6 | 4 |
| Financial support and relief packages | 11 | 13 | 9 | 6 | 5 | 19 | 14 | 10 | 8 | 15 | 19 | 11 | 4 | 19 | 20 | 5 | 0 | 15 | 17 | 4 | 13 | 7 | 9 | 8 |
| Subsidies to conduct energy audits and install renewable energy technology | 4 | 4 | 5 | 6 | 3 | 5 | 5 | 3 | 5 | 3 | 4 | 6 | 0 | 13 | 2 | 2 | 5 | 6 | 0 | 6 | 3 | 5 | 3 | 4 |
| Promoting procurement opportunities for local businesses | 6 | 10 | 0 | 0 | 6 | 7 | 3 | 8 | 8 | 5 | 7 | 6 | 7 | 0 | 11 | 7 | 0 | 12 | 5 | 4 | 5 | 9 | 9 | 13 |
| Support to help small businesses to respond to crisis situations | 6 | 8 | 0 | 0 | 5 | 7 | 8 | 5 | 5 | 5 | 4 | 4 | 11 | 6 | 7 | 7 | 0 | 9 | 5 | 4 | 5 | 5 | 3 | 8 |
| Advertising and marketing assistance to help your business to reach new customers and markets | 4 | 6 | 0 | 0 | 0 | 8 | 11 | 1 | 5 | 3 | 7 | 1 | 7 | 13 | 4 | 0 | 5 | 3 | 5 | 4 | 3 | 2 | 3 | 8 |
| Surveys to understand business needs and gather important industry data | 2 | 2 | 0 | 0 | 2 | 2 | 5 | 0 | 0 | 3 | 7 | 0 | 0 | 6 | 2 | 0 | 0 | 6 | 0 | 0 | 3 | 5 | 3 | 4 |
| Reviewing the City's processes to reduce red tape | 6 | 7 | 5 | 0 | 11 | 2 | 5 | 7 | 8 | 5 | 4 | 10 | 0 | 0 | 9 | 2 | 14 | 0 | 14 | 4 | 5 | 7 | 6 | 13 |
| Assistance to identify and close supply chain gaps | 2 | 2 | 0 | 6 | 3 | 2 | 5 | 1 | 2 | 3 | 0 | 3 | 4 | 6 | 2 | 0 | 5 | 0 | 5 | 2 | 3 | 7 | 0 | 8 |
| Support for KDCCI to deliver key programs targeted at local business | 3 | 4 | 0 | 6 | 5 | 2 | 5 | 2 | 5 | 2 | 0 | 4 | 4 | 6 | 0 | 2 | 10 | 3 | 0 | 6 | 3 | 5 | 3 | 4 |
| Quarterly Business Breakfast Briefings, Grow Local initiative, Business Excellence Awards etc. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| None of these | 6 | 8 | 0 | 0 | 3 | 8 | 5 | 6 | 6 | 5 | 0 | 9 | 4 | 6 | 7 | 7 | 0 | 3 | 2 | 10 | 5 | 2 | 9 | 4 |

Q. The City of Karratha is always considering new initiatives to support local business and strengthen the local economy. To support you to invest in or expand your business, which of the following City initiatives do you consider to be MOST (1st, 2nd and 3rd) and LEAST important? Base: All respondents, excludes no response (n = varies from 113 to 125)



Other suggestions for new initiatives I

Governance

"Performance based bonuses might be an idea?"

Procurement

"Buy local yourselves"

"Review into tender selections by COK staff, make them adhere to tender guidelines, transparency in all contracts awarded."

Sustainability

"A renewable energies push, affordable housing initiatives, reduction of red tape, reinstatement of signage throughout, less corruption, more accountability."

"FOGO Bins - Information for households and business to better understand correct recycling practices - Initiatives to help businesses recycle better - Grants for one off projects/initiatives so businesses can offer exciting opportunities to customers and employees"

"Recycling Education and sustainability Plant some trees. Naturescapes."

Cost of living / doing business

"Getting people into jobs in small businesses who can't afford to pay outrageous wages"

"Grant or incentive for permanent employees of non mining or big business to purchase accommodation"

"Housing rates assistance if you employ people Lower costs of employees property"

"Ease criteria for temporary housing (dongas) in the city centre area to assist in housing workers pending construction of new projects. Put a time limit to have them removed when the affordable housing projects have been completed."

"Lobby for more affordable housing for business employees"

"Cheaper flights from Karratha"

"Fuel costs"



Other suggestions for new initiatives II

Workforce

"Make it easier for people on visas, who live and work in the City of Karratha to gain permanent residency after residing in Karratha for a set amount of time time i.e. 3-4 years."

"Advertising and incentives to attract skilled workers to the region and to work with small businesses"

Business support and development

"Grant information and processes"

"Business incubator"

"Allow new business to the area to contact council via registration and to then receive assistance, guidance and support."

"The business briefing breakfasts are great, keep them up! Offer cheaper venue hire for community groups"

"Support all businesses not just Aboriginal corporations"

Engagement and communication

"More engagement with local small businesses, surveys are a way to ask for information, but you get more meaningful responses when discussing a business with the business owner"

"When letting businesses know about the housing, promote this through KDCCI Enterprise Hub on Hedland Place PIBNG - Pilbara Indigenous Business Network Group via KDCCI and any other relevant organisations"

"More collaboration with towns and shores across the Pilbara"



Other suggestions for new initiatives III

Community development

"Reconciliation Action Plan Focusing on genuine social cohesion Campaigns on inclusion - support and FOSTER regular events for community gathering"

"Assist businesses to start up family friendly events and activities"

"Seek investors to bring recreational businesses to town, such as Holey Moley/Strike Bowling, a Water Park/Water-ski Park, Laser tag etc, that provides more activities for people to do other than fishing and 4wding, which are great activities but not necessarily something you want to do all the time. If there were more activity options it might also help keep the kids occupied and out of trouble."

"Attract more events, support family investors into Karratha, increase sporting facilities sizes and availability to cater for the huge demand of young athletes in the area, create more family events for the community."

"Additional recreational areas for locals to improve quality of living"

"Build an entertainment precinct and zone the area around it non residential. People like to go out and let their hair down after working hard. The place has turned from a free and easy going town, to a wanna be city full of prudes and whiners."

"Invest into the community on a roots level, Create a community where people want to stay and raise their family."

"Clean up the parks Pegs creek park in between Frinderstein and lady Douglas (no water or shade with raw sewage spills into park with no clean up. pathways at varied heights near dilapidated walk bridge) to make for a more family friendly environment."

"The number one goal of the shire should be to attract more people to live here permanently. Building family friendly businesses should be promoted such a bowling alleys, time zones etc. The City of Karratha has enough bars and cafes to satisfy the local community. More family friendly premises and tourism needs to be promoted."

"Utilize the old Hospital space for a dedicated replacement site for the "Dreamers Hill" and include ablutions, lighting, and large shade trees. It has good visual from the hwy and also has safer access and alternative egress. A "back beach" retail facility to cater for beach and boat ramp users and target the teenage market to encourage the outdoor life."

"Improve [facilities] for events, install more power, lighting and toilets. This will reduce the need for ongoing sponsorship."

"Digital transformation of the library"



Other suggestions for new initiatives IV

Tourism

"Love to see a new marina, feel like we have a amazing opportunity to promote our islands and tourism but with out a marina like Exmouth, we'll for ever struggle to attract the tourist industry we want. With the red dog high way finishing soon, the ports opening up their routes to Singapore, Karratha/ Dampier could really grow into so much more than a town to work, the locals know this but being able to show this would out us on a world map."

"Yes- more tourism opportunities should be promoted and supported, there are limited options for visitors to the region."

"Cater for visitors to town with meals and drinks. Maybe an extension/annex of the Dampier Yacht Club. Possible hire equipment - kayaks, tinnies, jet ski operations etc."

Appearance

"Karratha looks wonderful. Well done. Now put that same energy and funding in to Dampier, the Burrup peninsula and the Dampier archipelago. They are the Jewel in the crown."

Industrial estates

"Keep promoting the Gap Ridge Industrial Estate; far more practical location than the stinking hot old LIA."

Transport

"Covered motorcycle parking areas at the shopping, sporting and tourist precincts to cater for the growing motorcycle enthusiasts in town. Especially the younger age groups on their Mopeds. This initiative would encourage more people to use their motorcycles for runs to the shops or the gym etc instead of the family 4WD, making parking a more pleasant experience."

Safety and security

"Security of our streets to protect our assets from crime and vandalism"

Other

"Reduction in size and frequency of cyclical economic activity"

"Go back to being a town"





www.catalyse.com.au
Office 3, 996 Hay Street, Perth WA 6000
PO Box 8007, Cloisters Square WA 6850
Phone +618 9226 5674
Email: info@catalyse.com.au

ABN 20 108 620 855

